

**EXHIBIT C  
HISTORIC FINANCIAL INFORMATION**

Month	2013-2014	2014-2015	2015-2016	2016-2017
July	\$11,222.00	\$14,574.00	\$13,103.00	\$15,803.56
August	\$9,971.00	\$12,096.00	\$13,138.00	\$11,258.60
September	\$8,450.00	\$10,056.00	\$13,849.00	\$22,984.08
October	\$17,307.00	\$21,867.00	\$25,660.00	\$27,419.20
November	\$2,606.00	\$3,354.00	\$5,743.00	\$6,246.14
December	\$2,754.00	\$1,732.00	\$1,499.00	\$1,894.02
January	\$2,191.00	\$3,614.00	\$2,361.00	\$1,407.00
February	\$2,732.00	\$1,000.00	\$1,330.00	\$2,893.00
March	\$2,510.00	\$1,218.00	\$3,927.00	\$14,386.43
April	\$6,641.00	\$7,944.00	\$15,214.00	\$10,226.83
May	\$13,296.00	\$14,807.00	\$19,297.00	\$15,516.88
June	\$9,668.00	\$11,395.00	\$12,472.00	\$17,722.80
<b>Avg. Monthly Campsite Income</b>	<b>\$7,445.67</b>	<b>\$8,638.08</b>	<b>\$10,632.75</b>	<b>\$12,313.21</b>
<b>Total Yearly Campsite Income</b>	<b>\$89,348.00</b>	<b>\$103,657.00</b>	<b>\$127,593.00</b>	<b>\$147,758.54</b>

The Commonwealth has not conducted any feasibility study concerning the operation of a campground at the Otter Creek Outdoor Recreation Area. However, the four (4) previous years (fiscal) of operation of the campground, under management of KDFWR, reported an average of \$117,089.14 annually for campsite reservations alone, as noted. A feasibility study is encouraged and if one is done, it will be completed by and at the expense of the Offeror. The feasibility study should be provided to support the estimated gross receipts listed. If a feasibility study is not done, that information on which the listed estimated gross receipts is based is to be provided with the Offeror's proposal. Even though the gross receipts listed are estimates, the approach taken in estimating gross revenues will represent a basis for projecting potential revenues to the Commonwealth and as such will be utilized in evaluating proposals received in response to this solicitation. However, since gross receipts are unknown at this time, the numerical value

will not be considered a binding objective criteria in determining the Successful proposal. The critical response from the Offeror is the percent of gross receipts payable to the Commonwealth on a monthly or quarterly basis for the period of years indicated regardless of gross receipts estimated. The percent of gross receipts figure shall be deemed firm and not subject to renegotiation at a future time.