

AMENDMENT

To

ENTERPRISE NETWORKING ROUTING & SWITCHING EQUIPMENT MASTER
AGREEMENT (MA 7581000000828)

Between

AVAYA INC.

and

COMMONWEALTH OF KENTUCKY

This Amendment ("Amendment") to the above referenced Master Agreement ("Contract") dated June 1, 2010, as amended is made as of **September 18, 2015** ("Effective Date") by and between Avaya Inc. and the Commonwealth of Kentucky ("the Commonwealth").

WHEREAS, the Commonwealth and Avaya Inc. have agreed to modify the Voice over Internet Protocol (VoIP) amendment dated December 14, 2011, by amending Bullet #11, "All Commonwealth purchases of VoIP products and services must be placed directly with Avaya. The Commonwealth shall not place orders with Avaya subcontractors/authorized resellers for VoIP equipment and services" to allow Avaya subcontractors/authorized resellers for VoIP equipment and services to accept orders and receive payment of such equipment and services per the terms of the contract.

(See Revised Amendment Below)

Scope of Amendment –REVISED 9-18-15

Line 2 is added to the Contract with CL Description: Voice over Internet Protocol (VoIP)

Extended Description

Software licenses, hardware maintenance, technical support agreements, and license and support renewals all pertaining to that VoIP equipment.

Hardware sixty percent (60%) off MSRP; Software seventy percent (70%) off MSRP

This Contract is amended to provide Voice over Internet Protocol (VoIP). The Amendment shall encompass any software licenses, hardware maintenance, technical support agreements, and license and support renewals pertaining to that VoIP equipment. Avaya shall provide VoIP equipment and related services.

Negotiated Items (VoIP)

- Avaya shall provide the Commonwealth with a sixty percent (60%) discount off MSRP for all VoIP hardware products
- Avaya shall provide the Commonwealth with a seventy percent (70%) discount off MSRP for all VoIP software products
- Avaya shall provide the Commonwealth with a sixty-five percent (65%) discount off MSRP for all VoIP telephone sets
- Avaya shall provide the Commonwealth with a sixty-five percent (65%) discount off MSRP for all VoIP auto attendant/voicemail products
- Avaya shall provide the Commonwealth with a forty-five percent (45%) discount off MSRP for all VoIP telephone system upgrades products
- Avaya shall provide the Commonwealth with a no discount off MSRP for all VoIP documentation, guides & manuals
- Avaya shall provide the Commonwealth with a No Cost Warranty Period for zero (0) months for all VoIP hardware and software products
- Avaya shall provide the Commonwealth a Maintenance Discount of fifteen percent (15%) off MSRP for the first year VoIP Hardware maintenance paid annually upfront
- Avaya shall provide the option for the Commonwealth to receive a Maintenance Discount of thirty percent (30%) off MSRP for six (6) years Hardware maintenance. This maintenance would be paid annually upfront
- Avaya shall provide the option for the Commonwealth to receive a Maintenance Discount of sixty-five percent (65%) off MSRP for six (6) years Software maintenance. This maintenance would be paid annually upfront
- **All Commonwealth purchases of VoIP products and services can be placed with Avaya or Avaya subcontractors/authorized resellers. The Commonwealth can place orders with Avaya subcontractors/authorized resellers for VoIP equipment and services.**
- Avaya is the Commonwealth's Enterprise Standard for VoIP equipment and services.
<https://lgotsource.ky.gov/docushare/dsweb/GetDocument-3011141>

IN WITNESS WHEREOF, the parties hereto have executed this Amendment as of the Effective Date, by their respective duly authorized representatives.

AVAYA, INC.

Patrick D. Scott Patrick D. Scott Director, Sales September 21, 2015
Signature Print Name Title Date

COMMONWEALTH OF KENTUCKY, Commonwealth Office of Technology (COT)

 Jim Barnhart Deputy Commissioner 9-18-15
Signature Print Name Title Date